



lead and innovate

## Press Release

Examination Management Services, Inc.  
3050 Regent Boulevard · Suite 400  
Irving, TX 75063  
emsinet.com

### The Guardian Selects Underwriting Services Providers

**Irving, TX – July 8, 2005–** Examination Management Services, Inc. (EMSI) is pleased to announce it has once again been selected as an approved company to provide underwriting requirement services for The Guardian Life Insurance Company of America, New York, NY. Based on a thorough assessment including direct feedback from their field agents as to the companies which provide the best service and value, The Guardian selected EMSI as one of three companies to provide paramedical exam services and one of two companies to provide attending physician statements (APS).

The Guardian decided to reduce the number of vendors and to continue to partner with EMSI to keep their products competitively priced, provide excellent customer service, and contain costs. EMSI has partnered with The Guardian for over sixteen years as a full service, national vendor providing considerable value by integrating its products and services into a single solution. EMSI is well positioned to meet the needs of their customers by focusing its technology and full scope of services to maximize the value of each dollar spent.

EMSI is approved to handle all of The Guardian products, as well as all life products that are written from its subsidiary Berkshire Life.

#### About EMSI

Examination Management Services Inc. (EMSI) has a 30 year history as a leading provider of medical information, risk management and investigation services to the insurance, legal, clinical and business communities. EMSI delivers customized risk management solutions through six regional call centers, a national service center in Irving, TX and a nationwide network with more than 230 branch offices serving 15,000+ cities and rural areas. EMSI is the largest provider of medical record retrieval services and a leading provider of paramedical examination, inspection, teleunderwriting and claim investigation services. For more information, visit EMSI on the Web at [www.emsinet.com](http://www.emsinet.com).

# # #

#### Contact:

Jane Severson Kelly  
VP, Marketing and Communications  
P: 612.333.1165  
F: 612.339.4085