



lead and innovate

## Press Release

Examination Management Services, Inc.  
15333 North Pima Road · Suite 330  
Scottsdale, AZ 85260  
emsinet.com

### **EMSI Expands Claims Investigation Services with Acquisition of The Merrill Group**

**Scottsdale, AZ – July 29, 2005** – Examination Management Services, Inc., ("EMSI") announces the formation of EMSI Investigation Services and the signing of an agreement under which The Merrill Group, Inc. will be acquired, and EMSI's International Claims Specialists ("ICS") division will also operate. The Merrill Group, Inc. is a claims investigation firm headquartered in Jacksonville, Florida providing surveillance and special investigative unit services to the insurance industry.

The formation of EMSI Investigation Services allows the company to combine the strength of two companies and create one of the strongest and largest claims investigative groups.

Mark Davis, CEO of EMSI, said of the merger, "Both ICS and The Merrill Group are focused on providing superior solutions for helping insurance carriers, self insured corporations and third party administrators detect, deter and respond to fraudulent insurance claims. The new alliance brings together two workforces to provide greater national coverage, and service delivery performance improvements in response to the growing demand by customers for comprehensive national coverage, standardized operations, and quality enhancements. The Merrill Group is widely respected for its strong management team, industry leading technology through *Smart Partner™* and responsive service to their customer base. We view *Smart Partner™* to be the industry's leading software system providing clients with real time intelligence on their investigations which allows them to make informed and timely decisions. We appreciate their commitment to high standards and look forward to the continuing leadership The Merrill Group will provide our combined companies in this regard." Davis concluded, "All of these elements support our strategy of increasing our capacity to provide the highest quality claims investigation services to our global clients."

David Merrill, President and CEO of The Merrill Group, said, "We are excited to be joining forces with EMSI to lead the industry. This merger will allow us to offer our loyal customers the tremendous set of resources available from both EMSI and ICS. Those we serve will have access to a broad array of investigative services nationally and internationally. The combined services and investigative networks of the two companies will allow us to expand the scope and depth of our service offerings."



lead and innovate

## Press Release

Examination Management Services, Inc.  
15333 North Pima Road · Suite 330  
Scottsdale, AZ 85260  
[emsinet.com](http://emsinet.com)

Davis also announced a strong leadership team that combines decades of industry experience in operations, technology and business development, and a proven track record of customer growth through superior performance excellence and innovation. David Merrill will serve as Senior Vice President of EMSI Investigation Services and lead ICS and The Merrill Group organizations. Merrill, who co-founded The Merrill Group in 1995, brings more than 14 years of expertise in the industry.

### **About EMSI**

Examination Management Services Inc. (EMSI) has a 30 year history as a leading provider of medical information, risk management and investigation services to the insurance, legal, clinical and business communities. EMSI delivers customized risk management solutions through six regional call centers, a national service center in Irving, TX and a nationwide network with more than 230 branch offices serving 15,000+ cities and rural areas. EMSI is the largest provider of medical record retrieval services and a leading provider of paramedical examination, inspection, teleunderwriting and claim investigation services. For more information, visit EMSI on the Web at [www.emsinet.com](http://www.emsinet.com).

# # #

### **Contact:**

Jane Severson Kelly  
VP, Marketing and Communications  
P: 612.333.1165  
F: 612.339.4085